



FRAME AGREEMENT FOR THE DELIVERY OF APPLE HARDWARE AND RELATED SERVICES.

The school board vzw Don Bosco Onderwijscentrum (DBOC) groups the Don Bosco schools that belong to the vzw DBOC. DBOC has primary and secondary schools spread throughout Flanders and in Brussels. Under the impetus of Don Bosco Zwijnaarde and Digisprong, the decision was made to widely deploy Apple hardware in schools.

THE OBJECTIVE

- Delivery of Apple hardware (iPads)
- Device Management with Jamf School
- Leasing offer together with Econocom Lease
- Hardware warranty management

WHY ECONOCOM?

- Building upon a great relationship with customer DB Zwijnaarde
- Appreciation for our sustainability approach and Remarketing offering
- Competitive pricing

KEY FIGURES

€ 380K first order

4 years contract

DBOC opportunity

Frame agreement valid for 32 Don Bosco schools in Flanders and Brussels

Cross selling opportunity

- Already pitching asset management solution
- Accessories + insurance + warranty extension

Econocom winning Team

Frederik Vancraywinkel – Education Sales Specialist
Niels Schoofs – Presales
Jense Fontyn – Education Sales Specialist

Contact

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